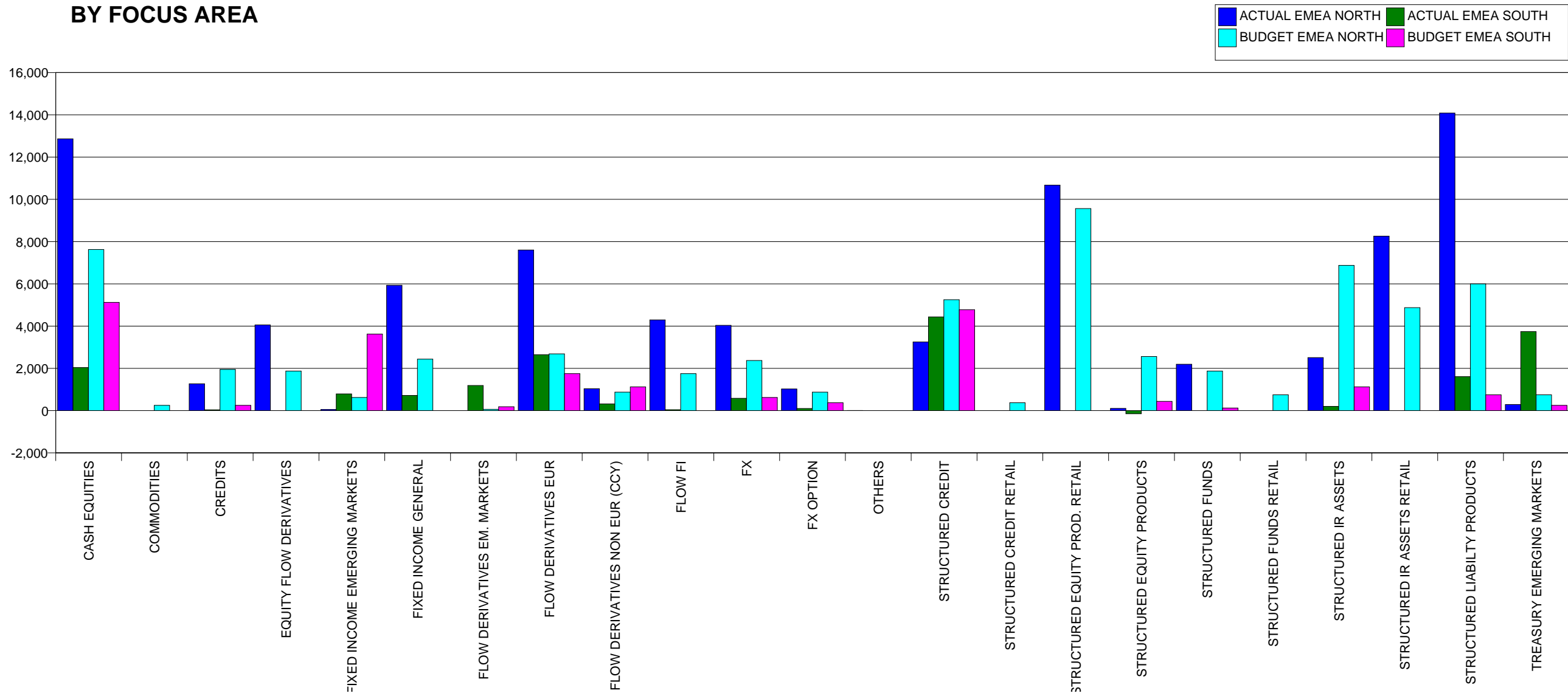


Sales Results Europe
YTD Upto End November 2007

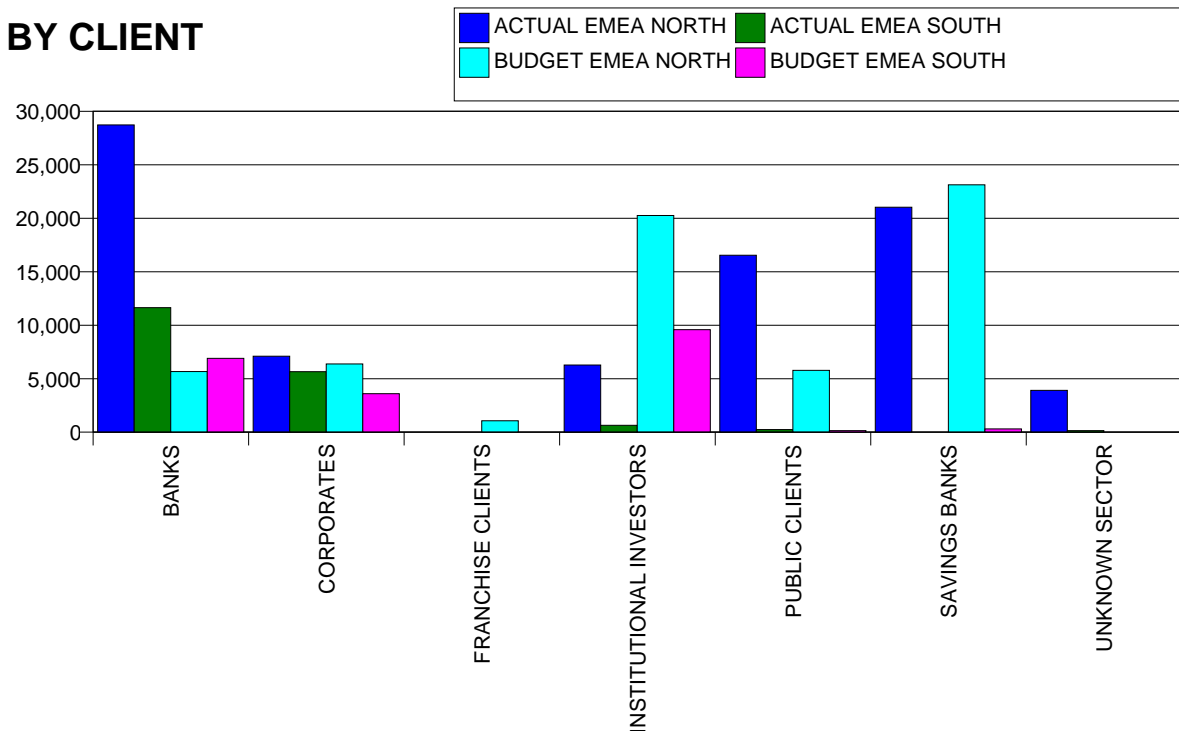
Product Fous Areas	EMEA NORTH				EMEA SOUTH				TOTAL	TOTAL	TOTAL	TOTAL
<i>All Figures in US Dollars</i>	YTD Actual	YTD Budget	YTD Variance	YTD % Realised	YTD Actual	YTD Budget	YTD Variance	YTD % Realised	YTD Actual	YTD Budget	YTD Variance	YTD % Realised
STRUCTURED CREDIT	5,446,661	8,250,000	-2,803,339	66 %	4,436,586	4,900,000	-463,414	91 %	9,883,247	13,150,000	-3,266,753	78 %
STRUCTURED RATES	26,921,505	19,500,000	7,421,505	138 %	2,230,825	3,375,000	-1,144,175	66 %	29,152,331	22,875,000	6,277,331	102 %
EMERGING MARKETS	344,327	1,437,500	-1,093,173	24 %	5,727,604	4,062,500	1,665,104	141 %	6,071,931	5,500,000	571,931	82 %
EUR FI	17,835,733	6,875,000	10,960,733	259 %	3,409,844	1,750,000	1,659,844	195 %	21,245,577	8,625,000	12,620,577	227 %
CREDITS	1,273,115	1,950,000	-676,885	65 %	40,563	250,000	-209,437	16 %	1,313,678	2,200,000	-886,322	41 %
FX	4,040,280	2,375,000	1,665,280	170 %	584,571	625,000	-40,429	94 %	4,624,851	3,000,000	1,624,851	132 %
COMMODITIES	2,641	250,000	-247,359	1 %	570		570		3,211	250,000	-246,789	1 %
CASH EQUITIES	12,865,272	7,625,000	5,240,272	169 %	2,038,360	5,125,000	-3,086,640	40 %	14,903,632	12,750,000	2,153,632	104 %
EQUITY DERIVATIVES	14,839,046	14,000,000	839,046	106 %	-150,140	437,500	-587,640	-34 %	14,688,906	14,437,500	251,406	36 %
OTHERS	6,525		6,525		1,900		1,900		8,425		8,425	
	83,575,105	62,262,500	21,312,605	134 %	18,320,683	20,525,000	-2,204,317	89 %	101,895,788	82,787,500	19,108,288	123 %

CLIENT SECTOR	EMEA NORTH				EMEA SOUTH				TOTAL	TOTAL	TOTAL	TOTAL
YTD Actual	YTD Actual	YTD Budget	YTD Variance	YTD % Realised	YTD Actual	YTD Budget	YTD Variance	YTD % Realised	YTD Actual	YTD Budget	YTD Variance	YTD % Realised
BANKS	28,720,993	5,668,750	23,052,243	507 %	11,638,408	6,900,000	4,738,408	169 %	40,359,401	12,568,750	27,790,651	338 %
CORPORATES	7,103,378	6,375,000	728,378	111 %	5,658,652	3,600,000	2,058,652	157 %	12,762,031	9,975,000	2,787,031	134 %
FRANCHISE CLIENTS		1,062,500	-1,062,500							1,062,500	-1,062,500	
INSTITUTIONAL INVESTORS	6,274,139	20,250,000	-13,975,861	31 %	645,285	9,587,500	-8,942,215	7 %	6,919,424	29,837,500	-22,918,076	19 %
PUBLIC CLIENTS	16,538,774	5,781,250	10,757,524	286 %	237,324	137,500	99,824	173 %	16,776,098	5,918,750	10,857,348	229 %
SAVINGS BANKS	21,027,192	23,125,000	-2,097,808	91 %		300,000	-300,000		21,027,192	23,425,000	-2,397,808	91 %
UNKNOWN SECTOR	3,910,627		3,910,627		141,014		141,014		4,051,641		4,051,641	
	83,575,105	62,262,500	21,312,605	134 %	18,320,683	20,525,000	-2,204,317	89 %	101,895,788	82,787,500	19,108,288	123 %

BY FOCUS AREA



BY CLIENT



BY CLIENT (ACTUAL EMEA)

