

CLIENT REVENUE VERSUS BUDGET AND BOOKED P&L
YTD Upto End November 2007

Business Unit	Business Area	Reporting Area	Client Category							Client Values / Total			P&L YTD	% Client Value of P&L	
			BANKS	CORPORATES	FRANCHISE CLIENTS	INSTITUTIONAL INVESTORS	PUBLIC CLIENTS	SAVINGS BANKS	UNKNOWN SECTOR	TOTAL CLIENT VALUE	TOTAL CLIENT BUDGET	SALES VAR ACT/BUDGET YTD			
GLOBAL MARKETS	INTEREST RATE AND CREDIT TRADING	CREDIT STRUCTURING	1,130,000			407,248			0		1,537,248	3,750,000	-2,212,752	-212,247	-724.3 %
		STRUCTURED CREDIT TRADING	358,694			1,108					359,802		359,802	-1,648,064	-21.8 %
	INTEREST RATE AND CR	TOTAL	1,488,694			408,356			0		1,897,050	3,750,000	-1,852,950	-1,860,311	-102.0 %
	EMERGING MARKETS	EXTERNAL DEBT TRADING	1,563,166	4,380		3,851					1,571,398	1,250,000	321,398	1,987,431	79.1 %
		FORFAITING	191,735								191,735		191,735	2,702,672	7.1 %
		LOCAL MARKETS CEEMA	3,026,036	2,807,531		69,139	232,487			38,695	6,173,887		6,173,887	2,134,816	289.2 %
	EMERGING MARKETS	TOTAL	4,780,937	2,811,911		72,990	232,487			38,695	7,937,020	1,250,000	6,687,020	6,907,422	114.9 %
	CASH EQUITIES	TOTAL	9,311,988	183,288	5,308,172	1,659,301	1,480		520,545	960,222	17,944,996	15,875,000	2,069,996	618,642	2900.7 %
	EQUITY DERIVATIVES	TOTAL	1,163,455	50,421	68,633	584,152			10,437,553	606,103	12,910,317	14,625,000	-1,714,683	-1,328	-972162.4 %
	RELATIVE VALUE	TOTAL	22,226			876					23,102	437,500	-414,398	2,496,759	0.9 %
	LIQUID MARKETS	COMMODITIES	15,071	586		198			1,752		17,607	520,000	-502,393	26,528	66.4 %
		EUR FI	4,700,071	4,712,971	455,450	988,772	2,463,775		1,636,730	208,219	15,165,988	9,125,000	6,040,988	-4,609,261	-329.0 %
		FLOW TRADING	776,618	7,521		14,343			34,667		833,148		833,148		
		FRQ BORROWER SYNDICATE	925,620	3,000		152,750	210,550		63,250	55,925	1,411,095		1,411,095		
		FX TRADING	3,908,412	1,193,561	1,452	110,232	31,145		426,501	2,582	5,673,886	3,000,000	2,673,886	8,739,631	64.9 %
	LIQUID MARKETS	TOTAL	10,325,791	5,917,639	456,902	1,266,295	2,705,470		2,162,900	266,727	23,101,725	12,645,000	10,456,725	4,156,898	555.7 %
	APAC - TRADING	TOTAL	138,713	113,330		5,752					257,794	1,405,000	-1,147,206	-1,187,693	-21.7 %
	BOND SYNDICATION	TOTAL	1,622,029	55,520		81,700	2,488,502		16,900	50,300	4,314,951		4,314,951		
	STRUCTURED CREDIT	ABS	3,829,401			55,927	5,000		108,500	148,000	4,146,828	2,500,000	1,646,828	-5,100,607	-81.3 %
		APAC - TRADING	0								0		0	1,123,131	0.0 %
		FLOW TRADING	121,074	2,600					15,600		139,274	1,075,000	-935,726	457,893	30.4 %
		FRQ BORROWER SYNDICATE	1,527,629			28,750			16,500	91,000	1,663,879	2,712,500	-1,048,621	-645,738	-257.7 %
		STRUCTURED CREDIT TRADING	2,149,216			1,700,000					3,849,216	6,125,000	-2,275,784	29,885,847	12.9 %
	STRUCTURED CREDIT	TOTAL	7,627,320	2,600		1,784,677	5,000		140,600	239,000	9,799,197	12,412,500	-2,613,303	19,028,608	51.5 %
	STRUCTURED RATES	APAC - TRADING	530,843	468,436						52,315	1,051,594		1,051,594	1,998,366	52.6 %
		CREDIT TRADING NY	0								0		0	49	0.4 %
		STRUCTURED RATES	1,367,032	4,097,565	1,971,790	864,900	11,213,662		6,921,491	1,912,438	28,348,878	23,260,000	5,088,878	13,716,703	206.7 %
	STRUCTURED RATES	TOTAL	1,897,875	4,566,001	1,971,790	864,900	11,213,662		6,921,491	1,964,753	29,400,472	23,260,000	6,140,472	15,715,118	187.1 %
	GLOBAL MARKETS	TOTAL									107,586,626	85,660,000	21,926,626	46,811,288	229.8 %
	GLOBAL MARKETS	TOTAL									107,586,626	85,660,000	21,926,626	46,811,288	229.8 %
GROUP TREASURY	TOTAL									1,931,491	5,125,000	-3,193,509	115,557,289	1.7 %	
CORPORATE FINANCE	TOTAL									0		0	3,932,782	0.0 %	
GLOBAL ORIGINATION	TOTAL									1,087,312	4,250,000	-3,162,688	165,814,647	0.7 %	
INVESTMENT MANAGEMENT	TOTAL									495,506	415,000	80,506	327,966,491	0.2 %	
TOTAL	TOTAL									111,100,935	95,450,000	15,650,935	668,779,352	16.6 %	

CLIENT REVENUE VERSUS BUDGET AND BOOKED P&L
YTD Upto End November 2007

Business Unit	Business Area	Reporting Area	Sales Regions										Client Values / Total			P&L YTD	% Client Value of P&L		
			GLOBAL MARKETS				GROUP TREASURY		PRIVATE BANKING	FIDUCIARY	UNKNOWN DIVISION	GROUP FINANCE (BSM)	GLOBAL ORIGINATIO N	TOTAL CLIENT VALUE	TOTAL CLIENT BUDGET			SALES VAR ACT/BUDGET YTD	
			APAC	EMEA NORTH	EMEA SOUTH	NASA	EMEA NORTH	EMEA SOUTH	EMEA NORTH	EMEA SOUTH	UNKNOWN REGION	EMEA NORTH	EMEA NORTH						
GLOBAL MARKETS	INTEREST RATE AND CR	TOTAL		1,626,162	269,780							1,108			1,897,050	3,750,000	-1,852,950	-1,860,311	-102.0 %
	EMERGING MARKETS	TOTAL	295,565	73,247	5,929,918	13,418		798,975		5,264	820,633				7,937,020	1,250,000	6,687,020	6,907,422	114.9 %
	CASH EQUITIES	TOTAL		14,006,656	2,038,360	1,885,930						14,050			17,944,996	15,875,000	2,069,996	618,642	2900.7 %
	EQUITY DERIVATIVES	TOTAL		7,501,026	-150,140				5,530,243				2,097	27,091	12,910,317	14,625,000	-1,714,683	-1,328	-972162.4 %
	RELATIVE VALUE	TOTAL	809	12	85	373				15,949	5,874				23,102	437,500	-414,398	2,496,759	0.9 %
	LIQUID MARKETS	COMMODITIES		1,192	2,641						278	13,496			17,607	520,000	-502,393	26,528	66.4 %
		EUR FI			12,930,147	2,233,324				700	1,816				15,165,988	9,125,000	6,040,988	-4,609,261	-329.0 %
		FLOW TRADING			803,029	30,108					12				833,148		833,148		
		FRQ BORROWER SYNDICATE		290,000	1,113,595	7,500									1,411,095		1,411,095		
		FX TRADING		157,059	1,866,334	198,707	24,037	2,414,652			153,005	860,092			5,673,886	3,000,000	2,673,886	8,739,631	64.9 %
	LIQUID MARKETS	TOTAL	448,250	16,715,747	2,469,639	24,037	2,414,652		700	155,112	873,588			23,101,725	12,645,000	10,456,725	4,156,898	555.7 %	
	APAC - TRADING	TOTAL	143,879		4,385	6,894				4,299	98,337				257,794	1,405,000	-1,147,206	-1,187,693	-21.7 %
	BOND SYNDICATION	TOTAL	379,719	3,836,092	34,360					7,000	57,780				4,314,951		4,314,951		
	STRUCTURED CREDIT	ABS			1,626,812	2,520,016									4,146,828	2,500,000	1,646,828	-5,100,607	-81.3 %
		APAC - TRADING		0	0							0			0		0	1,123,131	0.0 %
		FLOW TRADING		3,755	110,295	25,224									139,274	1,075,000	-935,726	457,893	30.4 %
		FRQ BORROWER SYNDICATE		58,509	427,437	1,168,790						9,142			1,663,879	2,712,500	-1,048,621	-645,738	-257.7 %
		STRUCTURED CREDIT TRADING		1,187,800	1,700,000	961,416						0			3,849,216	6,125,000	-2,275,784	29,885,847	12.9 %
	STRUCTURED CREDIT	TOTAL	1,250,065	3,864,544	4,675,447						9,142			9,799,197	12,412,500	-2,613,303	19,028,608	51.5 %	
	STRUCTURED RATES	APAC - TRADING		1,043,284		892						7,418			1,051,594		1,051,594	1,998,366	52.6 %
		CREDIT TRADING NY				0									0		0	49	0.4 %
		STRUCTURED RATES		116,685	21,579,287	2,021,077	709,252	167,070		3,701,098	4,774	49,634			28,348,878	23,260,000	5,088,878	13,716,703	206.7 %
	STRUCTURED RATES	TOTAL	1,159,969	21,579,287	2,021,969	709,252	167,070		3,701,098	4,774	57,052			29,400,472	23,260,000	6,140,472	15,715,118	187.1 %	
GLOBAL MARKETS	TOTAL	3,678,257	69,202,773	17,293,803	2,639,904	2,581,722	798,975	9,232,041	192,397	1,937,565	2,097	27,091	107,586,626	85,660,000	21,926,626	46,811,288	229.8 %		
GROUP TREASURY	TOTAL	432,673	831,966	258	409,785	4	733	191,131	5,221	59,719				1,931,491	5,125,000	-3,193,509	115,557,289	1.7 %	
CORPORATE FINANCE	TOTAL		0	0										0		0	3,932,782	0.0 %	
GLOBAL ORIGINATIO N	TOTAL	478	1,010,773	28,810	7,245					486	39,520			1,087,312	4,250,000	-3,162,688	165,814,647	0.7 %	
INVESTMENT MANAGEMENT	TOTAL		495,506											495,506	415,000	80,506	327,966,491	0.2 %	
TOTAL	TOTAL		4,111,408	71,541,018	17,322,871	3,056,935	2,581,726	799,708	9,423,172	198,104	2,036,804	2,097	27,091	111,100,935	95,450,000	15,650,935	668,779,352	16.6 %	